

buddy





# A family story

Created by three brothers tired of the existing market offerings, filled with sugar and harmful artificial ingredients.

# The range







**Ginger Lemon** 

Pomegranate hibiscus

**Mango Passion** 

Buddy, 100% natural beverages made from superfoods that enhance concentration and energy.

- 100% natural ingredients
- Certified organic
- 2 organic superfoods
- Transparent packaging highlighting the composition
- 4x less sugar\*
- 3.5x fewer calories\*
- Zero harmful ingredients
- Competitive RRP: €1.79\*\*

### Our superfoods



122mg of Ginkgo Biloba, which helps maintain cognitive functions, memory, and concentration.



825mg of **Guarana**, containing 80mg of natural caffeine, helps reduce fatigue.

# buddy vs your exes

	buddy	TENZING	Red Bull	Moderner
Caffeine source	Organic guarana	Mix of herbal extract	Artificial caffeine	Artificial caffeine
Caffeine (mg)	80	80	80	80
Sugar (g/100ml)	2,7	4,5	11	11
Calories (/100ml)	13	19	46	47
100% natural ingredients	Yes	Yes	No	No
Others avantages :	Focus Long & steady energy	x	х	X
🔑 Yuka	65	33	18	0

## Meets market trends

EUROMONITOR

## A rapidly growing segment for

- Natural products
- Organic products
- Low-sugar products
- Fruit-flavored products
- Functional products



Buddy perfectly aligns with market trends for growth and has already proven itself in Belgium & Netherlands.

### **Activation**

### **PLV**

## Sampling





PRICE TAG







### Online ads





### Promo



## Impressive results: 2000 POS





Uber



















# Sales rate per SKU

BELGIUM & NETHERLANDS

**Proxy Super** Hyper 14

Store turnover rate increases by 4.2 times when Buddy is in the fridge.

# Why choose Buddy?

- Perfectly positioned to address trends
- Proven track record and validated retail strategy
- Unique online advertising strategy to drive in-store traffic
- Brings new customers to the category An audience conscious of what they consume, including a female audience Data from Albert Heiin
- Winner of several awards Best innovation at Anuga Design award at the Pentawards

